



Qualified Candidates Contact:

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SAP Jam - Global Customer Leadership Initiatives

Role: Program Manager & Consultant

Marketing | Communications | Management Information Systems | Analytics

Technology Innovation Management | International Business | Operations

Join our team and experience the best of BIG business and entrepreneurship!

A fun, exciting, and challenging opportunity for a Program Manager possessing **one to three** years of work experiences to manage the delivery of multiple Global Customer Leadership initiatives. This full time contracted position through World Sales Solutions, LLC (WSS) is based at SAP America's headquarters office in Newtown Square, PA.

The ideal candidate will be a recent graduate with skills, education, and work experiences related to one or more of the following: Marketing, Communications, Management Information Systems (MIS), Technology Innovation Management, International Business, Analytics, &/or Operations. The candidate will have positive leadership and interpersonal skills as well as enjoy teamwork to manage a complex set of tasks to achieve successful business outcomes. The WSS team will provide world-class training, mentoring, and coaching to help achieve these goals and objectives every step of the way.

WSS is an important internal SAP shared services provider and the #1 dedicated SAP Jam implementation and adoption services organization in North America / global.

ESSENTIAL DUTIES AND RESPONSIBILITIES

1. **Program Manager** – Work with senior customer leaders and business owners to deliver multiple SAP global initiatives that address a variety of industries, solutions, and services.

2. **SAP Jam** (“Collaboration and Community Building”) – From a consulting perspective, equip internal and external customers with the tools, resources, and expertise for SAP Jam implementation and adoption successful outcomes.

Job Requirements

- Enjoys working with customers to develop successful outcomes
- Accepts business challenges and opportunities to provide value and impact
- Ability to manage projects and multi-task in a rapidly changing business environment
- Appreciates the details and strives for high quality outcomes based on continuous improvement
- Basic technology / social business / innovation related skills and interest to learn more
- Strong verbal, written, organizational, and time management skills
- Interest in working in an entrepreneurial and big business environment
- Team player with a willingness to grow and strive for excellence

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KEY SKILLS & KNOWLEDGE

Education & Experience

- Undergraduate degree in Business – Marketing or Communications
- Related fields include: Management Information Systems (MIS), Technology Innovation Management, Entrepreneurship, International Business, or Operations

Soft Skills

- Ability to quickly assimilate complex ideas and detailed information into written, spoken and visual communications
- Ability to consistently deliver results in a high-energy environment
- Strong analytical and problem-solving skills
- Leadership and/or volunteer activities (i.e. Community Service, university clubs) a plus

About World Sales Solutions

Founded in 2004, World Sales Solutions, LLC (www.WorldSalesSolutions.com), a business development professional services organization, supports the world's leading businesses, universities and groups to help achieve dramatic increases in revenues, growth, value, learning, innovation, productivity, and success.

WSS provides SAP Jam consulting services centered around implementation and adoption to SAP global teams and large enterprise SAP customers. WSS is recognized as the top dedicated SAP Jam team based on expertise and recognized work experiences.

Our team helps leaders achieve their top priorities and business requirements by tackling difficult and challenging issues. We help our clients improve performance and realize important goals.

About SAP

SAP (www.sap.com) is the world leader in enterprise business software. SAP is the third largest software manufacturer including: 404,000 customers in over 130+ countries; 93,800 employees; revenues €23.76bn; 150 million cloud subscribers; and a 46-year history. SAP customers include the NFL, NHL, Apple, BMW, Shell, Kraft, Colgate, Skullcandy, Zappos, Costco, Nestlé, IKEA, The Coca-Cola Company, and others.

Useful Links

- **World Sales Solutions, LLC** - www.WorldSalesSolutions.com
- **SAP** - www.SAP.com
 - Who is SAP? <https://www.sap.com/about/careers/who-we-are.html>
 - SAP Innovation Awards - <https://www.sap.com/idea-place/sap-innovation-awards-2018.html>
 - Bill McDermott - <https://www.sap.com/corporate/en/company/leadership/bill-mcdermott.html>
 - SAP HANA - <https://www.sap.com/products/hana.html>
 - SAP Leonardo - <https://www.sap.com/products/leonardo.html>
- **SAP Jam**
 - SAP Jam - www.sap.com/jam
 - [SAP Jam for social onboarding: How to Improve First Impressions for New Hires?](#)
 - [Building a Global, Integrated SuccessFactors HR Services Model with SAP Jam](#)
- **SAP Customers – Fun videos** (~90 seconds long!)
 - SAP | Clive Owen - <https://www.youtube.com/watch?v=GlqdkGJ6V2I>
 - SAP and Charlize Theron support the Life Ball <https://www.youtube.com/watch?v=hPLaCZwaadY>
 - SAP TV - <https://www.sap-tv.com/#/topic/4/video/39664>